



## Company Overview

As a management services organization (MSO), Continuum delivers solutions to provider groups, helping foster self-sufficiency by maximizing fee-for-service payments, transitioning them to value-based programs, and preparing them for risk. We also collaborate with payers to help drive value-based adoption among providers and improve the health outcomes of patients.

More than 2,500 primary care physicians, specialists, and nurse practitioners in over 400 private practice and hospital-affiliated settings have relied on Continuum's clinical, technology, and business experts to develop customized management and technology-enabled solutions to meet their unique needs. Provider groups who engage Continuum discover new ways to improve quality of care, enhance patient access and lower the overall cost of care.

We combine a commitment to best practices and evidence-based quality to elevate our clients' business and clinical processes. We also arm our clients with the additional competencies needed to thrive in practice as the industry shifts from fee-for-service payment models to value-based care. Our managed services include:

**Continuum Performance Solutions (Revenue Cycle Management):** Physician- and patient-focused revenue cycle management services designed to increase efficiency and create a foundation for overall financial growth for organizations.

**Continuum Integrated Care Solutions (Population Health Management):** An end-to-end suite of value based services focused on enhancing practices' capabilities to monitor and manage patient population health, drive value based care adoption among providers, and develop collaborative payer-provider programs that move providers to risk.

**Continuum Customer Business Solutions (Practice Management):** Outsourced practice support services including technology support, call center management, training, HR, payroll, finance and accounting, purchasing, marketing, compliance and more to improve practice efficiency and allow providers to focus on patient care.

**Continuum Specialty Care Solutions:** Patient engagement, and procedure preparation and navigation aimed at enhancing specialty practice performance.

### ***Practices which use Continuum have:***

- Increased profitability up to 10-30%\*
- Maintained a 99% clean claims rate
- Averaged 22 days in A/R
- Recovered significant contract under payments

### ***Practices also report medical risk and quality improvements:***

- A 17% lower total cost of care delivery
- A 12% decrease in hospital 30-day readmissions
- Reductions in inpatient admissions by 18.8% and in ED visits by 3.2%
- Achievement of the 90<sup>th</sup> percentile of care quality

For additional information or to discuss how Continuum can support your provider or payer organization, please contact John Juzaitis, Chief Commercial Officer at 856.782.3300 x2409 (or) [jjuzaitis@continuumhealth.net](mailto:jjuzaitis@continuumhealth.net).

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